Lunchtime Talk:  Post-Lawyering: Plunging into Startup World

Brief Synopsis: Have you thought about starting up? Are you wondering how to make the transition from law to entrepreneurship? Have you wondered on what are the skills and knowledge that transfer from a legal background to business?

For this panel session, we assembled three young ex-lawyers who have left the profession to join the startup world. They have an interesting connection in having successfully nurtured their business ventures during their time as lawyers working on impossible workloads. They would help you answer the questions above, share with you their world-views and explain how to put in the effort to build something from nothing.

Event Details

Date: 25 January 2019, Friday
Time: 1230H to 1400H (Please do not be late)
Lunch will be provided.
Venue: Blk B, 4th Level, Seminar Room 4-4
National University of Singapore, Faculty of Law
Registration: https://tinyurl.com/yadj6nl5

SPEAKERS

Poh Chen Wei
Launcher at Income (Transformation Office) | Founder & CEO, Pegaxis (acquired in 2018)

After spending 2.5 years at Drew & Napier, I realised that being pigeonholed as an M&A lawyer wasn’t for me. So I hopped onto the tech startup bandwagon and chose to start up in the obscure but massive industry of property management. In a hyper-paced 20 months, I led Pegaxis through 2 accelerator programs, raised 2 rounds of funds, expanded overseas to 2 countries and exited via acquisition to a UK-listed titan. Immediately after, I was asked to lead Droplet - NTUC Income’s first InsurTech business - that covers 60% of your Grab fare when it rains.

Timothy Liang
Ecommerce Expert

After qualifying as a lawyer in Singapore and UK, I decided to quit law to try my hand at business. My primary focus is on the ecommerce space, and I work with platforms such as Amazon, Aliexpress and Google to generate sales and advertising income. I have built a customer base across the US and Europe as my primary markets. My ultimate aim is to create an automated income generating system, so that I can spend the rest of my life doing more meaningful work and spending time with loved ones.
Norvin Chan  
**Corporate Counsel and Vice-President (Corporate Development), Deskera | Co-founder, Lex Quanta**

I took a leap into the startup world. When I was a corporate associate at Drew & Napier, I worked on my own legaltech startup, Lex Quanta, where we combined machine learning and the law. For two years, I slept under my desk during lunch hour at Drew, so that I may work on Lex Quanta from 12 am to 2 am. The hard work paid off as Lex Quanta closed seven figures worth of contracts and we employed our CTO full time. I switched day jobs to Deskera, the leading SaaS startup in SEA, where I became the corporate counsel and subsequently a vice-president. At this point in life, I am working on a 6.5 day workweek, while learning to manage a late-stage startup with more than 250 regional employees (Deskera), and a fledgling startup with strong traction (Lex Quanta).