



Employability Skills Workshop: **Becoming a rounded legal advisor and creating better client relationships**

Register at <http://tinyurl.com/reeds2016>
by **14 OCT 2016 1600H**



Brief Synopsis: This workshop will be led by Nigel Spencer, Global Head of Learning and Development, Reed Smith LLP, whose biography is set out on the next page.

This interactive session will cover a number of practical skills and topics including:

- Knowing the key skills of becoming an effective advisor for clients and their projects
- Understanding how to deliver projects effectively: managing timelines and deadlines.
- Core skills for excellent advisers: effective questioning and listening.
- The Reed Smith LLP approach to a global law firm's primary skill-set

Workshop Details

Date:	18 October 2016 (Tuesday)
Time:	1800H – 2000H (Please be seated by 1745H) Dinner will be provided
Venue:	Blk B, 5 th Floor, SR5-2 National University of Singapore, Faculty of Law.



Speaker:



Nigel Spencer
Global Head of Learning & Development, Reed Smith LLP

Nigel Spencer is the Global Director of Learning & Development at law firm Reed Smith LLP where he is responsible for designing and implementing the firm's talent development strategy globally. An accredited executive coach (Meyler Campbell Business Coach), Nigel's expertise is in leadership and strategy development, commercial awareness, and coaching. Nigel develops and delivers tailored programmes for staff and clients, and also created internal coaching faculties for the firms where he has worked.

Nigel co-chaired the UK's national body of Legal Education professionals (the Legal Education Training Group) for a number of years, working with international Business Schools to conduct research into coaching, leadership development and strategy. Nigel is a member of Oxford University's Saïd Business School Coaching Community and coaches on the Saïd Business School's MBA and executive development programmes. Following his work to design a number of skills-focused degree programmes, Nigel was also invited to become Visiting (Industry) Professor at Queen Mary University of London, School of Law.

Previously, Nigel created an award-winning, first-ever graduate MBA in the legal sector, worked at PricewaterhouseCoopers and, before that, in academia, directing international interdisciplinary research projects, latterly as a Senior Research Fellow at Worcester College Oxford. Nigel's research and publications have focused on group dynamics, hierarchy, power, agency and cultural change.