

Careers Talk: Journey of a FinTech Start-Up Founder and Lawyer

Curious about what it's like to be the Chief Legal Officer and co-founder of a regional FinTech company? Come join us for this exciting lunchtime career talk to hear from **Samson Leo (NUS Law Class of 2011)** as he shares his career journey towards becoming the Chief Legal Officer in Xfers, as well as the various challenges and opportunities for an in-house legal counsel in Tech.

Samson will also share the fascinating story of how he decided to start a business of his own, how he grew Xfers from a 3-person start-up to a regional company with more than 200 people across the region and some of the critical lessons he learnt along the way. This is an invaluable opportunity to learn from a NUS Law alumnus who will share insights into what it takes to be successful lawyer in the FinTech space, so don't miss it!

Date: 5 October 2022 (Wednesday)
Time: 1:30PM - 3:00PM (Lunch will be provided)
Venue: Block B, 4th Level, **Seminar Room 4-4**
National University of Singapore, Faculty of Law

Register

About the Speaker:



Samson Leo
Co-founder & Chief Legal Officer, Xfers
Chief Legal Officer, Fazz Financial Group

Samson Leo is currently the Chief Legal Officer of Fazz Financial Group and Xfers, which are both high-growth "[Fintech 250](#)" companies. Since his time as co-founder and Chief Legal Officer in Xfers, he has grown Xfers from a 3-person start-up to a regional company with more than 200 people across Singapore, Indonesia, Taiwan, Vietnam and Philippines. Today, he heads the Fazz Financial Group's legal team of 6 legal counsels in Singapore & Indonesia, and oversees the FFG Compliance committee consisting of senior compliance professionals and their team.

Samson has grown the regulatory profile of Xfers by successfully obtaining a rare [MAS approval in 2019 for Xfers to become a widely accepted stored value facility](#), one of only six in Singapore. External partners have remarked that it was a "highly ambitious goal given that Xfers was a start-up, the need to partner a bank and MAS' scrutiny in processing Xfers' application". Later in 2020, Xfers became licensed by MAS as a [Major Payment Institution under the Payment Services Act](#). Under this regime, Xfers launched the first regulated Singapore-dollar denominated "stablecoin" - the "[XSGD](#)", offering consumer protections under the Payment Services Act and the technological edge of blockchain-based payments.

Samson's compliance leadership was also recognised by the [Minister of Home Affairs](#), Mr. K. Shanmugam, and also with four police awards to date for the company's efforts in the fight against cybercrime - [2018](#), [2020](#), [2021](#), [2022](#).



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