### **CURRICULUM VITAE**

# Michael Greenhalgh BRIDGE

### A. Degrees and Awards

LL B (London) 1969

LL M (London) 1970

Barrister, Middle Temple 1975

Fellow of the British Academy 2013

Bencher of the Middle Temple 2014

Queen's Counsel (Honorary) 2018

### B. Position

Emeritus Professor of Law, London School of Economics 2017-

Professor of Law, London School of Economics (2007-2017) (Cassel Professor of Commercial Law 2009-2017)

Professor of Law National University of Singapore 2013- (Geoffrey Bartholomew Professor of Law 2020-)

Senior Research Fellow, Harris Manchester College, University of Oxford 2017-

### C. Previous Positions

Professor of Commercial Law, University College London January 2001-07

Hind Professor of Commercial Law, University of Nottingham 1988-December 2000

Professor of Law, McGill University January 1987-88

Associate Professor, McGill University January 1982-86

Counsel, Alberta Law Reform Institute 1980-December 1981

Associate Professor, McGill University 1977-80

Lecturer, University of Leeds 1974-77

Lecturer, University of Leicester 1971-74

### D. Administrative Responsibilities (Major Positions)

Director of External Events, Department of Law, LSE 2010-12

Acting Director of LSE Law and Financial Markets Project 2011-12

Executive Dean of the Faculty of Laws, University College London (UCL) and Member of the UCL Senior Management Team 2002-07

Chair, UCL Committee on Equal Opportunities 2004-07

Member, UCL Promotions Committee 2002-07

Member, UCL Salary Negotiation Steering Group 2004-06

Chair, Review of UCL School of Public Policy 2004

Head of School of Law, University of Nottingham 1989-92, 1997 (Acting), 1999-2000

Member of Senate, University of Nottingham 1988-92, 1997, 1999-2000

Acting Director of Institute of Comparative Law, McGill University 1986-87

Chair, University Tenure Appeals Committee, McGill University 1987-88

Member of Senate, McGill University 1982-88

Member, Management Committee of Faculty of Graduate Studies, McGill University 1987-88

### **E.** Visiting Positions

Scholar in Residence, New York University 2019 (October)

Visiting Professor Mainz University 2010 (August-September)

Visiting Professor Bilgi University (Istanbul) 2010 (May)

Visiting Professor, Institute of Maritime Law, Tulane University (New Orleans) 2009 (March-April)

Visiting Fellow of the Law School, University of Melbourne 2002 (August), 2003 (August), 2005 (April), 2007 (December) and 2011 (April)

Adjunct Professor, Pace University Law School 2002 (January-March)

University of North Carolina Summer School at Sydney, Australia 2000 (June/July)

Visiting Professor at the University of Sydney 2006 (September), 2012 (McWilliams Professor March-April)

Visiting Professor at Monash University, Melbourne 1997 (July/August), 1999 (July/August) and 2006 (March/April)

Visiting Professor at the University of Hong Kong 2007 (March), 2008 (February-March), 2018 (Cheng Yu Tung Professor September)

Visiting Professor at the National University of Singapore 2008 (January-February)

Visiting Professor at the University of Malaya 1994 (April)

Visiting Professor at the University of Auckland 1990 (July), 2004 (August), 2008 (September), 2010 (March-April), 2013 (September)

Visiting Fellow in Canadian Studies at the University of Leeds 1987 (April-May)

# F. Consultancy

Director of Legal Research, Norton Rose (part-time) 1998-2006, Consultant 2006-08

Door tenant at 20 Essex Street Chambers

### **G.** Extramural Committees and Activities

Member of various editorial boards past and present: 'Molengrafica' (University of Utrecht), Lloyd's Maritime and Commercial Law Quarterly, Journal of International Trade Law and Policy, Current Legal Problems, Law and Financial Markets Review, Art Antiquity and Law, Amicus Curiae, Baltic Maritime Law Quarterly, Singapore Journal of Legal Studies, European Journal of Commercial Contract Law, Bond Law Review, and Oxford Law Review. Specialist editor (Journal of Business Law).

Reviewer and reader for various publishers (notably Oxford University Press, Cambridge University Press, Blackstone Press, Edward Elgar, Sweet and Maxwell, Kluwer International) and journals (Modern Law Review, Oxford Journal of Legal Studies, Legal Studies, Journal of Business Law, Hong Kong Law Journal, Lloyd's Maritime and Commercial Law Quarterly, International and Comparative Law Quarterly, Current Legal Problems, McGill Law Journal, Journal of Contract Law, Law Quarterly Review, Cambridge Law Journal, Singapore Journal of Legal Studies, Journal of Private International Law, Oxford University Commonwealth Law Journal, Singapore Academy of Law Journal, Uniform Law Review, Malaysian Journal of Comparative Law, Chinese Journal of Comparative Law).

Member, European Law Institute 2012-18

International Advisor to the Fourth Restatement on Property (US) 2019-

International Academy of Commercial and Consumer Law 2014-

LLM Program Council, European Center for Peace and Development (Serbia) 2014-

Advisory Board, Swiss International Law School 2013-18

Advisor to Irish Government on reform of the law of sale of goods 2010

Member, CISG (Convention on the International Sale of Goods) Advisory Council 2007- and Chair 2018-

Specialist advisor to UNCITRAL on the Legislative Guide for Secured Transactions 2006-07

Advisor to the UK Department of Trade and Industry on the Draft Rome I Regulation 2006-07

Former member, Advisory Board of the Society of European Contract Law (SECOLA) 2002

Member, Law Society of England and Wales Working Group on Company Charges 2002-

Member, Insolvency Law Sub-Committee of the Law Society of England and Wales 2002-

Member of UK Government Department of Trade and Industry Working Group on the Registration of Company Charges (The Company Law Review Steering Group) 2001

Former member of the Coordinating Group of the European Civil Code Study Group (Director: Professor Christian von Bar) and Subject Advisor to Working Groups on Security (Chair: Professor Drobnig) and Transfer of Title to Movables (Chair: Professors Posch and Lurger) (see http://www.sgecc.net) 2001-

Member of Working Group on Property/Trust/Securities (Trento Project on EC Common Core of Private Law) 1997-

Member of the Second Commission on European Contract Law (Director: Professor O Lando, University of Copenhagen) 1993-97; and of the Third Commission on European Contract Law (Joint Directors: Professors O Lando and R Zimmermann) 1997-2001

Member of Higher Education Funding Council for England (HEFCE) Research Assessment Panel for Law 1995-96

Member of Higher Education Funding Council for England Teaching Quality Assessment Pilot Study Group for Law 1992

Member, Group of Experts on Commercial Education and Training (funded by the World Bank and reporting to the Government of Russia) September 1992

Co-Organiser and Chairman of Canadian Association of Law Teachers Conference on Tort Law Montebello, Canada 1986

Co-Chairman of Canadian Association of Law Teachers (Torts Section) 1985-88

Co-Chairman of Canadian Association of Law Teachers (Comparative Law Section) 1985-88

Convenor of 15th Annual Workshop on Commercial and Consumer Law Montreal 1985

Member of Advisory Board for the Ontario Law Reform Commission Project on the Property Torts 1982-84

Consultant to Alberta Institute of Law Research and Reform (Sale of Goods, Statute of Frauds and Personal Property Security Projects) 1982-83

Uniform Law Conference of Canada, Committee on the Sale of Goods 1980-82

United Kingdom National Committee on Comparative Law 1975-77

Society of Public Teachers of Law, Committee on the Conflict of Laws 1974-77

# H. Other Service to the Academic Community

External doctoral assessor for the Universities of Ottawa 1987 and 1988, Oxford 1994 (DPhil) and 2005 (DCL), Sheffield 1998, Cardiff 1999, London Guildhall 2001, Auckland 2003, Monash 2004, Queen Mary University of London 2008, Cambridge 2010, Leicester 2011, Nottingham 2012, University of East Anglia 2005 and 2012, Edinburgh 2014, Durham 2015, Warwick 2015; external masters thesis examiner for University College, Dublin 1992, Oxford 2017.

External examiner for the Universities of Leicester (1990-92), London (King's College) (1991-95), Southampton (1992-94), Sussex (1993-95), Malaya (1993-99), Loughborough (1995-97), Birmingham (1995-98), University College, Dublin (1997-2000), Cambridge (1998-2000); University College, Cork (2001-04), London School of Economics (2001-04), Oxford (2002-04), Hong Kong (2005-09, 2011-15).

External member of the Review Panel for the School of Law, University of Exeter (1998), for the Department of Law and Centre for Energy, Petroleum and Mineral Law and Policy, University of Dundee (1999), for the Faculty of Law, University of Southampton (quinquennial LL M review) (2003), for the Faculty of Law, University of Auckland (2006), and for the School of Law, University of East Anglia (2009).

External assessor and elector for promotions, chairs and tenure applications at numerous universities in Britain and the Commonwealth (Oxford, LSE, King's College London, Leeds, Edinburgh, Bristol, Glasgow, Sheffield, Southampton, Birmingham, Aberdeen, University of East Anglia, Sussex, Queen Mary University of London, Nottingham Trent, Newcastle, University of Central Lancashire, Alberta, Osgoode Hall Law School (York University), McGill University, University of British Columbia, University of Malaya, National University of Singapore, University of Western Australia, University of Auckland, University of Hong Kong).

Member, International Advisory Committee of the Faculty of Law, National University of Singapore 2007-08

# J. Teaching Subjects and Examining

Lectures, tutorials, seminars and casebook classes in various universities in Conflict of Laws; Tort Law; Comparative Law; Contract Law; Commercial Law; Personal Property Law; Comparative Civil Liability; Remedies; Sale and Consumer Credit; Commercial Lending, Security and Insolvency; Banking Law; Agency; International and Documentary Sales; Carriage of Goods by Sea; International Trade Law; International and Comparative Secured Transactions.

Research supervision (masters and doctoral degrees) in Contract Law, Conflict of Laws, Sale of Goods, Corporate Insolvency and International Trade. Three PhD students successfully completed at Nottingham in "Transnational Law of International Commercial Transactions" (1997) (Bamodu); "The United Nations Convention on Contracts for the International Sale of Goods: Article 7 and Uniform Interpretation" (2000) (Felemegas); and "Corporate Receivership" (2001) (Frisby). Three PhD students successfully completed at UCL in "The Contractual Nature of Derivative Transactions and Certain Regulatory Issues" (2008) (Chen Chao-Hung); "The Europeanisation of Contract Law" (2009) (Lucinda Miller); and "The Electronic Replication of the Bill of Lading's Functions" (2009) (Miriam Goldby). One PhD student successfully completed at LSE in "Intermediated Holdings in Securities" (2015) (Elena Zaccaria). All students subsequently obtained permanent university positions.

### K. Publications

#### **Books**

- 1. The Sale of Goods (Oxford University Press, 4th ed 2019), 822 and xcix pp
- 2. The Law of Security and Title-Based Financing (with H Beale, L Gullifer and E Lomnicka) (Oxford University Press, 3rd ed 2018), 924 and lxxxii pp
- 3. *The Law of Personal Property* (with L Gullifer, K Low and G McMeel) (Sweet & Maxwell, 2nd ed 2017), 1185 and cxliii pp; First Supplement 2019, 212 and xxv pp
- 4. *The International Sale of Goods* (Oxford University Press, 4th ed 2017), 884 and lxiv pp
- 5. *Personal Property Law* (Oxford University Press, 4th ed 2015, Clarendon), 317 and xxiv pp
- 6. The Sale of Goods (Oxford University Press, 3rd ed 2014), 887 and xci pp
- 7. *The Law of Personal Property* (with L Gullifer, G McMeel and S Worthington) (Sweet & Maxwell, 2013), 1098 and cxxxvi pp
- 8. *The International Sale of Goods* (Oxford University Press, 3rd ed 2013), 774 and lxxi pp
- 9. The Law of Security and Title-Based Financing, formerly The Law of Personal Property Security (with H Beale, L Gullifer and E Lomnicka) (Oxford University Press, 2nd edition 2012), 821 and lxiv pp
- 10. The Sale of Goods (Oxford University Press, 2nd ed 2009), 887 and xci pp
- 11. *The Law of Personal Property Security* (with Hugh Beale, Louise Gullifer and Eva Lomnicka) (Oxford University Press 2007), 845 and lxxvii pp

- 12. The International Sale of Goods (Oxford University Press, 2nd ed 2007), 770 and lxv pp
- 13. *International Sale of Goods in the Conflict of Laws* (with James Fawcett and Jonathan Harris) (Oxford University Press 2005), 1458 and cxiv pp
- 14. *Personal Property Law* (3rd ed Oxford University Press, 2002, Clarendon), 206 and xxxii pp
- 15. *The International Sale of Goods* (Oxford University Press, 1999), 531 and lx pp (translated into Chinese and published by China Law Press 2004)
- 16. *The Sale of Goods* (Oxford University Press, 1997), 613 and civ pp (paperback impression with additional foreword 1998)
- 17. Personal Property Law (2nd ed, London 1996, Blackstone), 161 pp and tables
- 18. Personal Property Law (London 1993, Blackstone), 152 pp and tables
- 19. *The Companies Act: Text and Commentary* (with GK Morse and others) (London 1990, Sweet & Maxwell), 381 and xxii pp
- 20. Sale of Goods (Toronto and Vancouver 1988, Butterworth's), 834 and cxviii pp
- 21. Recovery of Damages for Loss of Future Earnings (with PPC Haanappel and PA Crépeau) (Quebec Research Centre for Private and Comparative Law 1987), 149 pp
- 22. Sales and Sale Financing in Canada (with FH Buckley) (Toronto 1981, Carswell & Co), 694 and xlix pp

#### **Books** edited

- 1. *Benjamin's Sale of Goods* (Sweet and Maxwell) (General Editor and Specialist Editor for Chapters 3-8 ed, 11th ed (publication due October 2020)
- 2. *Benjamin's Sale of Goods* (Sweet and Maxwell) (General Editor and Specialist Editor for Chapters 3-8 ed, 10th ed (2017)), 2610 and cclxxxii pp; First Supplement to 10th edition (2018), 231 and liii pp, Cumulative Supplement to 10th edition (2019), 375 and lxi pp
- 3. *Benjamin's Sale of Goods* (Sweet and Maxwell) (General Editor and Specialist Editor for Chapters 3-8, 9th ed (2014)), 2652 +ccxcviii pp; Special Supplement on the Consumer Rights Act 2015 (with S Whittaker) (2015), 222 + xxvii pp; Cumulative Supplement to 9th edition (2016), 430 and xliii pp
- 4. *Benjamin's Sale of Goods* (General Editor and Specialist Editor for Chapters 3-8, 8th ed (2010)), 2576 + cclxxvi pp; First Annual Supplement to 8th ed (2012) 159 and xxxii pp; Second Cumulative Supplement to 8th ed (2013) 284 and xliii pp

- 5. Benjamin's Sale of Goods (Sweet and Maxwell) (Specialist Editor for Chapters 3-8, First Annual Supplement to 7th ed (2008), 155 and xxvii pp; Second Cumulative Supplement to 7th ed (2009), 280 and xxvii pp
- 6. Cross-Border Security and Insolvency (Oxford University Press, 2001) (with R Stevens), 367 and xl pp
- 7. *Emden's Construction Law* (London 1993, Butterworths) (with NE Palmer and others), ch 23 (Insolvency) (1994-95)
- 8. *Palmer's Company Law* (London 1992 with releases at triannual intervals to date, Sweet & Maxwell) (with GK Morse and others), Chapters 6.8, 13.0, 13.1 and 13.3 (Mortgages of shares and company charges), also published as *Palmer's Corporate Insolvency* (eds P Davies, IF Fletcher, D Bennett and MG Bridge). Major revision August 2007 (1992-2010)

### **Articles and Commentaries**

- 1. "Frustration and Excused Non-Performance" (15,000 words, accepted for publication in the Law Quarterly Review)
- 2. "International Trade and Transnational Law" (11,500 words, accepted for publication in the Kopaonik Law Review (Serbia))
- 3. "Force Majeure and International Supply Contracts" (2020) 1 Transnational Commercial Law Review 76-99
- 4. "Limits on Contractual Freedom" (2019) 7(3) Chinese Journal of Comparative Law 387-412
- 5. "Risk, Property and Bulk Goods in International Sales" [2019] Lloyd's Maritime and Commercial Law Quarterly 57-74
- 6. "The Exercise of Contractual Discretion" (2019) 135 Law Quarterly Review 227-48
- 7. "Property, Title and Debt in Sale of Goods" (2018) 29 National Law School of India Review 21-33
- 8. "The UK Supreme Court Decision in *The Res Cogitans* and the Cardinal Role of Property in Sales Law" [2017] Singapore Journal of Legal Studies 345-65
- 9. "Interest under the UN Sales Convention" [2017] (3) Nederlands Tijdschrift voor Handelsrecht 97-108
- 10. "Good Faith, the Common Law and the CISG" (2017) 22(1) Uniform Law Review 98-115
- 11. "Markets and Damages in Sale of Goods Cases" (2016) 132 Law Quarterly Review 404-25

- 12. "The Nature of Assignment and Non-Assignment Clauses" (2016) 132 Law Quarterly Review 47-67
- 13. "The CISG and the Unidroit Principles of International Commercial Contracts" (2014) 19(4) Uniform Law Review 623-42
- 14. "Contract Damages under the United Nations Convention on the International Sale of Goods: Loss and Compensation" (2013) 4 European Journal of Commercial Contract Law 77-90
- 15. "Private Law and Financial Crises" (2013) 13 Journal of Corporate Law Studies 361-99 (with Dr J Braithwaite)
- 16. "Avoidance for Fundamental Breach under the CISG" (2010) 59 International and Comparative Law Quarterly 911-40
- 17. "The Nature and Consequences of Avoidance under the United Nations Convention on the International Sale of Goods" (2008-09) 10 Wuhan University Law Review 118-28
- 18. "The Proprietary Aspects of Assignment and Choice of Law" (2009) 125 Law Quarterly Review 671-98
- 19. "The Scope and Limits of Security Interests" [2008] European Company and Financial Law Review 180-214 (Special Volume: The Future of Secured Credit in Europe)
- 20. "A Law for International Sale of Goods" (2007) 37 University of Hong Kong Law Journal 17-40
- 21. "Issues Arising under Articles 64, 72 and 73 of the United Nations Convention on Contracts for the International Sale of Goods" (2006) 25 Journal of Law and Commerce 405-21
- 22. "Doubting Good Faith" [2005] New Zealand Business Law Quarterly 426-45
- 23. "Innocent Misrepresentation in Contract" [2004] Current Legal Problems 277-304
- 24. "Uniformity and Diversity in the Law of International Sale" (2003) 15 Pace International Law Review 55-89
- 25. "The Future of English Private Transactional Law" [2002] Current Legal Problems 191-222, also published at [2003] Europa E Diritto Privato 87-122
- 26. "The English Law of Real Security" [2002] European Review of Private Law 483-508, also published at L Vacca (ed), *La garanzia nella prospettiva storico-comparatistica* (Torino 2003, G Giappichelle)
- 27. "The Contracts (Rights of Third Parties) Act 1999" (2001) 5 Edinburgh Law Review 85-102

- 28. "Form, Functionalism and Understanding the Law of Secured Transactions" (with R Macdonald, R Simmonds and C Walsh) (1999) 44 McGill Law Journal 567-664
- 29. "Failed Contracts, Subrogation and Unjust Enrichment" [1998] Journal of Business Law 323-333
- 30. "A Primer on the English Law of Set-Off" (1997) 24 Journal of Malaysian and Comparative Law 97-142
- 31. "Is Article 9 Exportable? The English View" (1996) 27 Canadian Business Law Journal 196-225
- 32. "The Law of Set Off" (1992) University of Nottingham Research Papers in Law
- 33. "The *Quistclose* Trust in a World of Secured Transactions" (1992) 12 Oxford Journal of Legal Studies 333-36
- 34. "Form, Function and Innovation in Personal Property Security Law" [1992] Journal of Business Law 1-25
- 35. "International Private Commodity Sales" (1991) 19 Canadian Business Law Journal 485-499
- 36. "The Evolution of Modern Sales Law" [1991] Lloyd's Maritime and Commercial Law Quarterly 52-69 (reprinted in R Cranston (ed), *Commercial Law* (Dartmouth, 1993))
- 37. "Damages for Breach of Hiring Agreements" (1989) 5 Banking and Finance Law Rev 344-362
- 38. "Mitigation of Damages in Contract and the Meaning of Avoidable Loss" (1989) 105 Law Quarterly Review 398-423
- 39. "The Pre-paying Buyer and the Bankrupt Seller" (1989) 5 Banking and Finance Law Rev 171-195
- 40. "The Statute of Frauds and Sale of Land Contracts" (1986) 64 Canadian Bar Review 58-105
- 41. "Misrepresentation and Merger: Sale of Land Principles and Sale of Goods Contracts" (1986) 20 University of British Columbia Law Review 53-117
- 42. "Contractual Damages for Intangible Loss: a Comparative Survey" (1984) 62 Canadian Bar Review 323-370
- 43. "Does Anglo-Canadian Law Need a Doctrine of Good Faith?" (1984) 9 Canadian Business Law Journal 385-426
- 44. "Discharge for Breach of the Contract of Sale of Goods" (1983) 28 McGill Law Journal 867-927

- 45. "The Overlap of Tort and Contract" (1982) 27 McGill Law Journal 872-914
- 46. "Defective Products, Contributory Negligence, Apportionment of Loss and the Distribution Chain" (1982) 6 Canadian Business Law Journal 184-218
- 47. "A Common Lawyer Looks at Kravitz" (1980) 24 McGill Law Journal 335-364
- 48. "Governmental Liability, the Tort of Negligence and the House of Lords Decision in *Anns* v. *Merton London Borough Council*" (1978) 24 McGill Law Journal 277-302
- 49. "Aspects of the Law Relating to Credit Cards in the United Kingdom and the United States" (1977) 28 Northern Ireland Legal Quarterly 382-442

#### Comments and notes

- 1. "Exceptions Clauses and Contractual Frustration Clauses" (2020) 136 Law Quarterly Review 1-6
- 2. "Security Financial Collateral Transfers and Prime Broker Insolvency" (2010) 4 Law and Financial Markets Review 191-95
- 3. "Clearing Houses and Insolvency" (2008) 2 Law and Financial Markets Review 418-21
- 4. "Clearing Houses and Insolvency in Australia" (2008) 124 Law Quarterly Review 379-84
- 5. "Compensation for Commercial Agents in the House of Lords" (2008) 4 European Review of Contract Law 31-39
- 6. "A Comment on 'Towards a universal doctrine of breach The impact of the CISG,' by Jurgen Basedow" (2005) 25 International Review of Law and Economics 501-11
- 7. "Sale of Goods in Scotland A Second Tender" [2007] Journal of Business Law 813-18
- 8. "What Is To Be Done about Sale of Goods?" (2003) 119 Law Quarterly Review 173-77
- 9. "Clearing 'Account Payee' Cheques: Honourable Society of the Middle Temple v Lloyds Bank' (1999) 14 Journal of International Banking and Financial Law 188-92
- 10. "Restitution and Retrospective Law: *Kleinwort Benson Ltd v Lincoln City Council*" (1999) 14 Journal of International Banking and Financial Law 5-9
- 11. "Comment on a Proposal to Create a European Register of Security Interests" (1998) 6 European Review of Private Law 71-75
- 12. "Defective Goods and Sub-sales" [1998] Journal of Business Law 259-262
- 13. "The Sale and Supply of Goods Act 1994" [1995] Journal of Business Law 398-408
- 14. "Fixed Charges and Freedom of Contract" (1994) 110 Law Quarterly Review 340-345

- 15. "Market Damages in Sale of Goods Cases Recent Developments" [1994] Journal of Business Law 152-160
- 16. "The Carriage of Goods by Sea Act 1992" [1993] Journal of Business Law 379-383
- 17. "F.O.B. Contracts: Recent Developments" [1993] Journal of Business Law 375-379
- 18. "Company Administrators and Secured Creditors" (1991) 107 Law Quarterly Review 394-397
- 19. "Description, Reliance and the Sale of Goods" [1990] Lloyd's Maritime and Commercial Law Quarterly 455-460
- 20. "Changing Attitudes to Jurisdiction" (1973) 36 Modern Law Review 649-652

### **Book chapters**

- 1. "Contract in Globalization", in *Beyond Globalization: Future of Comparative Law in Asia/Pacific* (Chuo University Press, Tokyo, 2020), pp 365-78
- 2. "Bulk Goods and Title Transfer", in C Mitchell and S Watterson, *The World of Maritime and Commercial Law* (Hart Publishing, 2020), Ch 8 pp 139-50
- 3. "CIF and FOB Contracts in English Law: Current Issues and Problems", in D Saidov (ed), *Uniformity and Diversity in the Law of International Sale of Goods* (Edward Elgar, 2019), Ch 9 pp 213-39
- 4. "Section V: Effects of Avoidance", in S Kröll, L Mistelis and M del P Perales Viscasillas (eds), *UN Convention on Contracts for the International Sale of Goods* (Beck/Hart/Nomos, 2nd edn 2018), pp 1090-1128
- 5. "Debt Instead of Damages", in L DiMatteo and Lei Chen, *Chinese Contract Law: Perspectives* (Cambridge University Press, 2018), Ch 17 pp 423-44
- 6. "Secured Credit Legislation: Functionalism or Transactional Co-Existence", in S Bazinas and O Akseli (eds), *International and Comparative Secured Transactions Law* (Hart, 2017), Ch 1 pp 1-24
- 7. "Certainty, Identification and Intention in Personal Property Law", in PS Davies and J Penner (eds), *Equity, Trusts and Commerce* (Hart, 2017), pp 87-111
- 8. "Consequences of Avoidance of the Contract under the CISG", in Unidroit (ed), Eppur Si Muove: *The Age of Uniform Law* (Unidroit, 2016), Vol 2, pp 1717-33

- 9. "Remedies and Damages", in L DiMatteo, A Janssen, U Magnus and R Schulze (eds), *International Sales Law* (Beck/Hart/Nomos, 2016), pp 529-86
- 10. "Risk of Loss", in L DiMatteo, A Janssen, U Magnus and R Schulze (eds), *International Sales Law* (Beck/Hart/Nomos, 2016), pp 635-64
- 11. "Insolvency", in A Burrows (ed), *Principles of English Commercial Law* (Oxford University Press, 2015), pp 353-419
- 12. "Freedom to Exercise Contractual Rights of Termination", in L Gullifer and S Vogenauer (eds), *English and European Perspectives on Contract and Commercial Law* (Hart, 2014), pp 87-104
- 13. "The CISG from the Common Lawyer's Point of View", in P Mankowski and W Wurmnest, Festschrift für Ulrich Magnus (Sellier, 2014), pp 161-76
- 14. "Insolvency" in A Burrows (ed), *English Private Law* (3rd edn, Oxford University Press, 2013), ch 19
- 15. "An English Lawyer looks at American Contract Law" in FH Buckley (ed), *The American Illness: Essays on the Rule of Law* (Yale University Press, 2013), pp 291-311
- 16. "The Assignment of Contractual Rights in English Law and the Unidroit Principles", in Festschrift für Willibald Posch, Öffnung und Wandel Die internationale Dimension des Rechts II (LexisNexis, 2011), pp 89-100
- 17. "Curing a Seller's Defective Tender or Delivery in Commercial Cases", in A Büchler and M Müller-Chen, *Private Law[:] national-global-comparative (Festchrift für Ingeborg Schwenzer)* (Stämpfli Verlag AG Bern, 2011), pp 221-35
- 18. "Articles 81-84", in S Kröll, L Mistelis and M del P Perales Viscasillas (eds), *The United Nations Convention on Contracts for the International Sale of Goods* (Beck/Hart/Nomos, 2011), pp 1108-49
- 19. "The CISG from a Common Law Perspective", in J Kleineman (ed), CISG Part II Conference (Iustus Förlag, 2009), pp 11-30
- 20. "The Assignment of Receivables in English Law" in E-M Kieninger and H Sigman, *Cross-Border Security over Receivables* (Sellier, 2009), pp 147-80
- 21. "The Market Rule of Damages Assessment" in D Saidov and R Cunnington (eds), Contract Damages[:] Domestic and International Perspectives (Hart, 2008), pp 431-58
- 22. "The Transfer of Risk under the UN Sales Convention" in CB Andersen and U Schröter (eds), *Sharing International and Commercial Law across National Boundaries* (Wildy, Simmonds and Hill, 2008), pp 77-104, translated into Turkish in YM Atamer (ed), *Milletlerarasi Satim Hukuku* (LEVHA, 2008)

- 23. "Insolvency" in A Burrows (ed), *English Private Law* (2nd edn, Oxford University Press, 2007), ch 19, pp 1443-1526
- 24. "Description and the Sale of Goods: *The Diana Prosperity*" in C Mitchell and P Mitchell (eds), *Landmark Cases in the Law of Contract* (Hart, 2008), pp 321-49
- 25. "Cross-Border Security over Tangibles: England and Wales" in E-M Kieninger and H Sigman (eds), *Cross-Border Security over Tangibles* (Sellier, 2007), pp 125-57
- 26. "Choice of Law and the CISG: Opting In and Opting Out", in R Brand, H Flechtner and M Walter (eds), *Drafting Contracts Under the CISG* (Oxford University Press, 2008), pp 65-101
- 27. "The Law Commission's Proposals for the Reform of Corporate Security Interests" in J Getzler and J Payne, "Company Charges: *Spectrum* and Beyond" (Oxford University Press, 2006), pp 267-91
- 28. "Do We Need a New Sale of Goods Act?" in J Lowry and L Mistelis (eds), *Commercial Law: Perspectives and Practice* (Butterworths LexisNexis, 2006), pp 15-47
- 29. The report on English law, in of a series of national reports on a questionnaire prepared for the Trento Common Core of European Private Law Project on Property/Trusts/Security), and "How Different Is the English Law of Security from US Law?", in E-M Kieninger, *Security Rights in Movable Property in European Private Law* (Cambridge University Press, 2004)
- 30. "Documents and Contractual Congruence in International Trade", in S Worthington (ed), Commercial Law and Commercial Practice (Hart, 2003), pp 213-40
- 31. Commentary on Articles 1-13 and 78 of the UN Sale Convention 1980, in F Ferrari, H Flechtner and RA Brand (eds), *The Draft UNCITRAL Digest and Beyond* (Sellier, 2003), pp 235-58
- 32. "The Evolution of Common Law in the United Kingdom and the Influence of European Law", in L Perret and A-F Bisson, Evolution des Systèmes Juridiques et Commerce International/The Evolution of Legal Systems, Bijuralism and International Trade (Wilson & Lafleur, 2003), pp 55-79
- 33. "Collectivity, Management of Estates and the *Pari Passu* Rule in Winding-Up", in J Armour and H Bennett (eds), *Vulnerable Transactions in Corporate Insolvency* (Hart, 2003), ch.1, pp 1-36
- 34. Part of Introduction and "Article 4 and the Right of Redress", in S Grundmann and M Bianca (eds), EU Sales Directive[:] Commentary (Intersentia, 2002), pp 78-87 and 179-210 (published also in German as EU-Kaufrechts-Richtlinie (Verlag Dr Otto Schmidt, 2002) and in French as La Directive communautaire sur la vente) (Bruylant/LGDJ, 2004))

- 35. "The UK Sale of Goods Act, the CISG and the Unidroit Principles of International Commercial Contracts", in P Sarcevic and P Volken, *The International Sale of Goods Revisited* (Kluwer, 2001), pp 115-55
- 36. "English Conflicts Rules for Transfers of Movables: A Contract-Based Approach?", in *Cross-Border Security and Insolvency* (Oxford University Press, 2001) (ed MG Bridge and R Stevens), pp 123-143
- 37. "Insolvency" in P Birks (ed), *English Private Law* (Oxford University Press, 2000), Volume 2 pp 639-721, updated 2003 supplement, pp 109-18, updated 2004 supplement, pp 179-205
- 38. "Good Faith in Commercial Contracts" in *Good Faith in Contract: Concept and Context* (eds R Brownsword and G Howells) (Dartmouth, 1999), pp 139-64
- 39. "The Title Obligations of the Seller of Goods" in NE Palmer (ed), *Interests in Goods* (Lloyd's of London, 2nd ed, 1998), pp 303-27
- 40. "The Vienna Sales Convention and English Law: Curing Defective Performance by the Seller" (for a *Festskrift til Ole Lando* (eds LL Andersen, J Fejo and R Nielsen) (Gadjura, 1997), pp 83-108
- 41. "The Bifocal World of International Sales: Vienna and Non-Vienna", in R Cranston (ed), *Making Commercial Law* (Oxford University Press, 1997), pp 277-96
- 42. "Expectation Damages and Uncertain Future Losses" in J Beatson and D Friedmann (eds), *Good Faith and Fault in Contract Law* (Oxford University Press, 1995), pp 427-69
- 43. "The 1973 Mississippi Floods: 'Force Majeure' and Prohibition of Export" in E McKendrick (ed), *Force Majeure and Frustration of Contract* (Lloyd's of London, 2nd ed, 1995), pp 287-303
- 44. "The Title Obligations of the Seller of Goods" in NE Palmer and E McKendrick (eds), *Interests in Goods* (Lloyd's of London, 1993)
- 45. "The 1973 Mississippi Floods: 'Force Majeure' and Prohibition of Export" in E McKendrick (ed), *Force Majeure and Frustration of Contract* (Lloyd's of London, 1991)
- 46. "Conflict of Laws" in CJ Miller and PA Lovell, *Product Liability* (Butterworth's, 1977), pp 345-355

# **Chapters Edited**

1. Chapter on "Nuisance" in *Canadian Encyclopaedic Digest (Ontario)* (3rd ed Toronto 1979, Carswell & Co), reprinted with minor editorial change in *Canadian Encyclopaedic Digest (Western)* (3rd ed Calgary 1981)

## **Law Reform and Similar Reports**

- 1. CISG Advisory Council, "Opinion No. 9: Consequences of Avoidance of the Contract" (2009) (10,000 words) (published also in (2009) 1 Nordic Journal of Commercial Law (online 23 pp))
- 2. EU Commission Study, "Contracts and Contractual Security Interests in Property" (with U Drobnig, C von Bar and others 2004)
- 3. Report no 38 of the Alberta Institute of Law Research and Reform (1982), *The Uniform Sale of Goods Act*, 217 and 105pp
- 4. Report of the Uniform Law Conference Committee on the *Draft Sale of Goods Act* (with various other authors), Proceedings of the Sixty-Third Annual Meeting of the Uniform Law Conference of Canada (1981), Appendix S (pp 185-321)

### **Other Publications**

- 1. Oxford Companion to Law (eds P Cane and J Conaghan) (Oxford University Press, 2nd ed 2008) ("possessory security" and "sale of goods")
- 2. The Philosophy of Law: An Encyclopedia (ed C Gray) (Garland Publishing, 1999) ("sale")
- 3. "Documents and cif contracts" (1998) 3 Amicus Curiae 1-3
- 4. "Registering Company Charges" [1995] Palmer's In Company (Issue 2) 1-3
- 5. "Registering Company Charges" (1995) 3 Company Law Monitor III 1-2 (Special Report)
- 6. "Transfers of Invisibles" (1993) 1 Company Law Monitor VI 1-2 (Special Report)
- 7. "Fixed and Floating Charges" (1992) 15 The Corporate Legal Letter Part XII 1-2
- 8. "Money Earmarked for Special Purposes" (1992) 15 The Corporate Legal Letter Part I 1-2
- 9. "The Law of Set Off" (1990) 13 The Corporate Legal Letter Part VII 1-2
- 10. "Insolvency and the Ownership of Sale Goods" (1989) 12 The Corporate Legal Letter Part VII 1-2
- 11. "Title Disputes to Goods" (1989) 12 The Corporate Legal Letter Part II 1-2
- 12. "The New Brunswick Consumer Product Warranty and Liability Act 1978" [1979] Product Liability International 166-168
- 13. "Product Liability in Canada" [1979] Product Liability International 24-26 (with W Tetley)

#### **Book Reviews**

- The CISG and Its Impact on National Legal Systems (F Ferrari (ed) 2008) and CISG Methodology (A Janssen and O Meyer (eds) 2009) in (2009) 72 Modern Law Review 870-876
- 2. Anticipatory Breach (Qiao Liu 2011) in (2012) 8 European Review of Contract Law 108-112.
- 3. Benjamin's Sale of Goods (ed AG Guest) in [2003] International Company and Commercial Law Review 258
- 4. *Sale of Goods* (ed E McKendrick) in [2002] Lloyd's Maritime and Commercial Law Quarterly 607-09)
- 5. Proprietary Rights in Commercial Transactions (S Worthington) in (1997) 17 Legal Studies 507-12
- 6. Comparative Contract Law (PDV Marsh) in (1996) 19 Journal of Consumer Policy 113-115
- 7. Bailment (NE Palmer, 2nd ed) (1995) 16 Business Law Rev 212
- 8. Uniform Law for International Sales (JO Honnold) (2nd edn 1991) and Guide to Practical Applications of the United Nations Convention on Contracts for the International Sales of Goods (AH Kritzer) (1989) in [1994] Lloyd's Maritime and Commercial Law Quarterly 297-298
- 9. Consumer Sales Law (J Macleod) in (1990) 1 Society of Public Teachers of Law Reporter 19
- 10. Commentary on the International Sales Law (C Bianca and MJ Bonell eds) and Documentary History of the Uniform Law for International Sales (J Honnold) in [1990] Lloyd's Maritime and Commercial Law Quarterly 133-134
- 11. Le Contrat aujourd'hui: comparaisons anglo-françaises (D Tallon et D Harris eds) in (1989) 68 Canadian Bar Rev 655-660
- 12. Review of International Business Law (E Mendes ed) in [1989] Lloyd's Maritime and Commercial Law Quarterly 524
- 13. Proprietary Rights and Insolvency in Sales Transactions (R Goode) in (1987) 13 Canadian Business Law Journal 239-243
- 14. Damages (S Waddams) and Injunctions and Specific Performance (R Sharpe) in (1986) 36 University of Toronto Law Journal 104-108

- 15. Biographical Dictionary of the Common Law (A Simpson) in (1985) 30 McGill Law Journal 603-606
- 16. Canadian Tort Law (A Linden) in (1978) 24 McGill Law Journal 144-147
- 17. The Law of Agency (G Fridman, 4th ed) in (1977) 14 Journal of the Society of Public Teachers of Law 149-151

## L. Conference Papers, Public Lectures and Seminar Presentations

### (a) Conference Papers

"A Common Lawyer Looks at *Kravitz*" for the Association québécoise pour l'étude comparative du droit (Montreal 1979)

"Tort Liability for Discrimination: the Case of *Bhadauria* v *Board of Governors of Seneca College* (1979) 105 DLR (3d) 707 (Ontario CA)" for the Canadian Association of Law Teachers (Montreal 1980)

"The Decision of the House of Lords in *Lambert* v *Lewis* [1981] 1 All ER 1185" for the 11th Annual Workshop on Commercial and Consumer Law (Toronto 1981)

"Common Law Liability in Contract and Tort and the Supreme Court Decision in Wabasso v National Drying Machinery Co (1981) 38 National Reporter 224" for the Association québécoise pour l'étude comparative du droit (Montreal 1982)

"Contractual Damages for Non-Pecuniary Loss in Comparative Law" for the Canadian Association of Law Teachers (Comparative Law Section) (Vancouver 1983)

"Good Faith in Modern Contract Law" for the 13th Annual Workshop on Commercial and Consumer Law (Toronto 1983)

"Tortious Liability for Failure to Exercise Contractual Power" for the Canadian Association of Law Teachers (Torts Section) (Montebello 1984)

"A Criticism of the Canada Law Reform Commission's Working Paper No 40 on *The Legal Status of the Federal Administration*" for the Canadian Association of Law Teachers (Torts Section) (Montebello 1986)

"Canadian National Report on Damages for Loss of Future Earnings" for the International Academy of Comparative Law (Sydney 1986)

"Equitable Assistance in the Search for Security" for the WG Hart Workshop on Insolvency Law (London 1991)

"Protection of the Expectation Interest in Cases of Imperfect Information" (Merton College Oxford 1993)

- "Is Article 9 Exportable? The English Experience" (Toronto 1995)
- "The Evolution of Common Law in the United Kingdom and the Influence of European Law" (Ottawa 2000)
- "The Lando Principles, Codification and the Future of English Law" (UK Association for European Law), "Perspectives of European Contract Law" (London 2000)
- "The Consumer Sales Directive, Redress and Sales Networks" (Society of European Contract Law, Rome June 2001)
- "The Contracts (Rights of Third Parties) Act 1999 and Business Sales" (SPTL Plenary Session, Glasgow September 2001)
- "The English Law of Real Security" (ARISTEC (Associazione Internazionale per la Ricerca Storico-Giuridica e Comparatistica) Conference, Salzburg September 2001)
- "Harmonisation of European Contract Law and the Special Case of the Common Law" (The Harmonisation of European Contract Law: an Anglo-Italian Encounter, Milan, November 2002)
- "Documents and Contractual Congruence in International Trade" (London School of Economics, November 2002)
- "Functionality and Reform in the Law of Secured Credit" (British Institute of International and Comparative Law, January 2003)
- Comment on "Beyond the UNCITRAL Digest" (University of Pittsburgh, February 2003)
- "The Future of the English Law of Security" (University of Birmingham, July 2003)
- "Case Study on Cross-Border Security in Movables" (Academy of European Law, Trier December 2003)
- "Issues Arising under Articles 64 and 72-73 of the UN Sales Convention" (United Nations Commission on International Trade Law, Vienna March 2005)
- "Doubting Good Faith" (University of Auckland, September 2005)
- "Some Reflections on the Law Commission's Proposals" (University of Oxford, September 2005)
- "Choice of Law and the CISG: Opting in and Opting out" (University of Pittsburgh November 2005)
- "The Law Commission's Proposals" (British Institute of International and Comparative Law May 2006 "The Law on Secured Transactions: the Need for Reform")
- "Transfer of Risk and the UN Convention on the International Sale of Goods" (Bilgi University Istanbul November 2006)

- "Cross-Border Security: England and Wales" (Academy of European Law Trier March 2007)
- "The Future of Commercial Law" (British Institute of International and Comparative Law June 2007)
- "Damages: Problems of Assessment" (Birmingham June 2007)
- "Scope and Limits of Security Interests" (Munich July 2007)
- "The Market Rule of Damages" (Hong Kong February 2008)
- "The CISG from a Common Law Perspective" (Stockholm September 2008)
- "Assignment and Choice of Law" (London September 2008)
- "Fundamental Breach and the CISG" (University of La Rioja, Logroño, November 2009) (University of Auckland, April 2010)
- "Non-conformity and Fundamental Breach" (Academy of European Law Trier June 2010)
- "Curing a Seller's Defective Tender or Delivery of Goods in Commercial Sales" (University of Belgrade, November 2010)
- "Damages under the CISG" (University of Verona, March 2011)
- "Contract Damages under the CISG: Loss and Compensation" (FIESP Sao Paulo, November 2011)
- "The Transfer of Risk under the CISG" (FIESP Sao Paulo, November 2011)
- "The Consequences of Avoidance under the UN Convention on the International Sale of Goods" (Bilgi University Istanbul, May 2012)
- "The CISG from a Common Law Point of View" (Victoria University of Wellington, August 2012)
- "The Supreme Court: Its Legacy from the House of Lords and Its Record to Date in Commercial Law" (QMUL Conference on the Supreme Court, London, October 2012)
- "Private Law and Financial Crises" (University of Cambridge, November 2012)
- "The CISG and the Unidroit Principles of International Commercial Contracts" (Unidroit Rome May 2014)
- "Non-Assignment Clauses" (Centre for Banking and Finance Law, Singapore April 2015)

Panel Discussant on "Formation of Cross-Border Contracts in Asia" (Singapore Academy of Law - Doing Business Across Asia: Legal Convergence in an Asian Century, January 2016)

"Good Faith and the CISG" (Unidroit Rome, May 2016)

"Limits on Contractual Freedom" (Jiaotong University, Xi'an June 2018)

"Soft Law and the UN Convention on the International Sale of Goods" (Aalborg University, November 2018)

"Contract in Globalisation" (Keynote address, Japanese Institute of Comparative Law, Chuo University, Tokyo November 2018)

"International Trade and Transnational Law" (Keynote address, Panamerican University Guadalajara February 2020)

"CISG: The UK Experience" (University of Hong Kong August 2020)

### (b) Public Lectures and Addresses

First Hind Lecture on "Set-Off" (Nottingham 1989)

Inaugural Lecture on "The Evolution of Modern Sales Law" (University of Nottingham 1989)

Second Hind Lecture on "The Modernisation of Personal Property Security Law" (Nottingham 1990)

Ninth Sultan Azlan Shah lecture on "The Effect of Security on Insolvency" (Kuala Lumpur 1994)

Seventh Hind Lecture on "Security and Insolvency" (Nottingham 1995)

Eighth Hind Lecture on "Recent Developments in Sale of Goods and Insolvency" (Nottingham 1996)

Dubrovnik Lectures on the UK Sale of Goods Act, the CISG and the Unidroit Principles of International Commercial Contracts (Dubrovnik 1998)

Inaugural lecture on "The Future of English Private Transactional Law" (UCL 2002)

Blaine Sloan lecture on "Uniformity and Diversity in International Sale" (Pace University, New York 2002)

Current Legal Problems lecture on "Innocent Misrepresentation in Contract" (UCL October 2003)

Keynote Address to the Grand Ceremony of Celebration and Keynote Introduction to Foreign Law Deans' Forum, Centenary Celebrations of the Law School of the University of Peking (May 2004)

Lecture in the Roy Goode Lecture Series at Queen Mary College, "Do We Need a New Sale of Goods Act?" (May 2004)

Jerome Chan Memorial Lecture, "A Law for International Sale of Goods", University of Hong Kong (March 2007)

"The United Nations Convention on the International Sale of Goods and the Sale of Goods Act", Singapore Academy of Law (January 2008)

### (c) Seminar Presentations - Academic

"The Law Relating to Credit Cards" (Dalhousie University 1977)

"Equitable Property Notions and Insolvency in Sale of Goods" (University of Leeds 1987)

"The Relationship of Contract and Tort" (Universities of Warwick and Lancaster 1987)

"The Profile of Modern Sales Law" (University of Auckland 1990)

"Good Faith in Contract Law" (University of Auckland 1990)

"Reform of the Law of the Law of Personal Property Security" (Centre for Socio-Legal Studies, University of Oxford 1991)

"Roundtable on Title Retention and Personal Property Security" (McGill University October 1995)

"Personal Property Security" (University of Sheffield, 1996)

"The Doctrine of Good Faith in Contract Law" (University of Wales Association of Law Schools, Gregynog 1997)

"Sale of Goods Act Remedies" (Perth, Western Australia, July 1997)

"The Vienna Convention on International Sale of Goods" (Murdoch University, Western Australia, July 1997)

"Uniform Law and the Vienna Convention" (University of Edinburgh, February 1998)

"Uniform Law and International Sale" (SPTL Manchester, September 1998)

"Uniformity and the Law of International Sale" (Monash August 1999, Sydney August 1999, Nottingham Trent University May 2000)

"English Commercial Law" (University of Salzburg, October 2002)

- "The UN Sale Convention" (University of Munich, July 2003)
- "The Future of Contract Law in Europe" (University of New South Wales, August 2003)
- "CISG and UK: Irreconcilable Differences?" Clive M Schmitthoff International Commercial Law Seminar (QMUL Centre for Commercial Law Studies January 2004)
- "Towards a Universal Doctrine of Breach of Contract" (NYU Seminar in Florence October 2004)
- "Secured Transactions" (University of Hong Kong March 2007)
- "Description and the Sale of Goods: *The Diana Prosperity*" (King's College London April 2007 and Singapore Management University February 2008)
- "Unassignable Rights" (London Law Club April 2010: a joint meeting of senior Chancery and Queen's Bench judges and senior academics)
- "Curing a Seller's Defective Tender or Delivery of Goods in Commercial Sales" (University of Birmingham, October 2010)
- "Misrepresentation and Law Commission Consultative Paper 199 on Consumer Redress for Misrepresentation and Aggressive Practices 2011" (LSE Workshop, May 2011)
- "Freedom to Exercise Contractual Rights of Termination" (London Law Club, May 2013, Hong Kong 2014, Istanbul 2014, De Montfort Leicester 2014)
- "Markets and Damages in Sale of Goods Cases" (National University of Singapore, March 2015)
- "Contracts for the International Sale of Goods (CISG)" (ICC Hong Kong, March 2016)
- "Compensation, Certainty and Market Damages" (City University Hong Kong, March 2016)
- "Certainty, Identification and Intention in Personal Property Law" (National University of Singapore/University of Oxford, April 2016)
- "The Exercise of Contractual Discretion" (London Law Club, November 2017, University of Warwick, June 2018, University of Nottingham, February 2019)
- "Force Majeure and International Supply Contracts" (QMUL, June 2019)
- "Good Faith and Contractual Discretion" (McGill University Montreal, October 2019)

### (d) Seminar Presentations - Professional (Selected)

- "Commercial Law Update" (Nottingham 1988)
- "Recent Developments in Commercial Law" (Northampton 1989)
- "Contract Law for University Administrators" (Nottingham 1989)
- "Contract Law for University Administrators" (University of Surrey 1990)
- "Recent Developments in Commercial Law" (Sheffield 1990)
- "Recent Developments in the Law of Company Charges" (Leeds 1990)
- "Insolvency and the Company Administrator" (London 1990)
- "The Office of Company Administrator" (Nottingham 1991)
- "Contract Law Update" (Nottingham 1991)
- "Lessons Arising from the Soya Bean Embargo" (Lloyd's of London 1991 and 1992)
- "Commercial Law Update" (Nottingham 1992)
- "Buyer's Right of Rejection and/or Compensation for Breach of Duty by the Seller" (Lloyd's of London 1992 and 1993)
- "Contemporary Issues in International Commodity Sales" (Lloyd's of London 1993)
- "Retention of Title Clauses" (Nottingham 1995)
- "Mortgages of Personal Property" (London 1995)
- "Licensing Conditions, the Sale of Goods and Force Majeure" (Institute of Art and Law, London March 1996)
- "The Law of Set-Off" (Nottingham 1997)
- "Construction of Commercial Contracts in English Law" (Norsk Hydro, Oslo 1999)
- "English Commercial Contract Law (six sessions) (BNP Paribas, Paris 26-27 August 2003)
- "The English Law of Security" (EBRD/LSE joint programme 2009, 2010)
- "Market Damages in Sale of Goods Contracts" (for 20 Essex Street Chambers 2016)
- "Termination and Affirmation of Contracts" (for 20 Essex Street Chambers 2016)

Many Presentations in Norton Rose, Solicitors (London) 1998-2004 (Contract, Property Law, Shipping Law, Commercial Law, Private International Law, Banking Law)